

Healthy Life Chiropractic, P.C.  
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Rock Island, IL 61201  
(309) 786-3536

March 30, 2006

Dear HydroMassage [AquaMED],

I'm very pleased with the HydroMassage [AquaMED]. In fact, I can't say enough about it! It has replaced one of the massage therapists in my clinic. It is the perfect employee; it doesn't call in sick, it works its hardest everyday and it doesn't need a vacation! I love the ease of operation and efficiency the bed provides. Plus, my staff loves it too! We can train a new staff member how to use the HydroMassage [AquaMED] in less than 10 minutes.

I see 45 patients per day and more than half of them get HydroMassage [AquaMED] treatments on a regular basis. Every new patient that comes into my clinic gets to experience the bed. I have found a direct correlation between the new patient referrals I receive and the patients who use the bed. Without a doubt, I receive 10 new patient referrals per month directly from the HydroMassage [AquaMED]. Each one of the new referrals is equivalent to \$1500 per referral to my clinic. No other piece of equipment can achieve this type of success.

Currently, I bill CPT code 97039, unlisted modality. I have found that over 80% of insurance companies reimburse for this treatment. Even better, I get reimbursed for almost 100% of personal injury and workers compensation cases.

The HydroMassage [AquaMED] works wonders for my patients. I use the bed to help decrease muscle tension prior to an adjustment. I have also found the HydroMassage [AquaMED] improves flexibility and range of motion. Plus, my patients love it.

Thank you,

A handwritten signature in blue ink that reads "Mark Schmall". The signature is written in a cursive, flowing style.

Dr. Schmall  
Rock Island, IL